



Matthew 5:48 “Be perfect, therefore, as your heavenly Father is perfect.”

HONP

HO (How) N (Not to be) P (Perfect)

To build your life and business successfully, you must first identify moments in which you’re stuck in a fixed or material mindset. Not only must you identify these moments, but you must also take specific actions to transition into a growth or transformational mindset.



RED LIGHT!

What fixed or material thinking have you discovered over the years?

What counterproductive activity do you need to **STOP** to finally transition into a growth or transformational mindset?



GREEN LIGHT!

What will help you **START** transitioning into a growth or transformational mindset?

What is the *one habit you will do every day* to accomplish the above?

If applicable, what courageous conversation do you need to have?

Who will hold you accountable? Ask your **accountability partner** to complete the following:

“I, _____, commit to supporting _____ over the next 3 weeks. We have scheduled _____ (M/D/Y) to follow up.”

| Examples | Red Light Material World Fixed | Green Light Transformational World Growth |
|------------------|--------------------------------------|---|
| Family | Stuck on expectations | Recognize desires and talents |
| Business | Focused on success | Focused on mastery in your field |
| Team | Firm on procedures | Open to ideas and talents |
| Clients | Focused on profits | Focused on relationships |
| Friends | Closed to differences | Open to differences |
| Strangers | Skeptical of closeness | Welcoming of new friendships |

Many thanks to Dr. Connie Greeley, Owner of Greeley Orthodontics, who co-created this business tool.